



The Dan Sullivan Question

By Dan Sullivan

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The Dan Sullivan Question By Dan Sullivan

Everyone today is competing with everyone else to have the cleverest, most persuasive “answer.” So, in a world where everybody is competing with their answers, how do you differentiate yourself from everybody else?

With a question.

The Dan Sullivan Question™ provides:

- * The three things everyone wants.
- * An immediate insight into the kind of relationship you could expect to have with a particular person.
- * A peek into the other person’s™ future goals, and the opportunity to be instrumental in making them happen.

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The Dan Sullivan Question By Dan Sullivan Bibliography

- Sales Rank: #117029 in Books
- Published on: 2009-06-01
- Number of items: 1
- Binding: Hardcover
- 88 pages

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Editorial Review

About the Author

Dan Sullivan is the founder and president of The Strategic Coach Inc. and creator of the Strategic Coach® Program, which helps accomplished entrepreneurs reach new heights of success and happiness. He has over 30 years of experience as a strategic planner and coach to entrepreneurial individuals and groups. He is author of over 30 publications, including The Great Crossover®, The 21st Century Agent™, Creative Destruction, and How the Best Get Better®, and co-author of The Laws of Lifetime Growth and The Advisor Century.

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