



Winning with People: Discover the People Principles that Work for You Every Time

By John C. Maxwell

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Relationships are at the heart of every positive human experience. Maxwell, a master communicator and relational expert, makes learning about relationships accessible to everyone. The most sophisticated leaders and salespeople will pick up on skills that will make them even better, and relational novices will learn skills that can transform them into relational dynamos.

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Editorial Review

From Publishers Weekly

With more than seven million copies of 30-odd titles in print, preacher turned leadership guru Maxwell is a one-man publishing empire. His latest follows the proven format—a series of short, friendly sermons filled with plainspoken common sense. This time, Maxwell takes on interpersonal skills, saying, "All of life's successes come from initiating relationships with the right people and then strengthening those relationships by using good people skills." The book offers 25 chapter-based "People Principles" that explore how to prepare oneself for relationships, focus on others, build trust, invest in others and create win-win relationships. The quality of the content varies. Some chapters, like "The Confrontation Principle" with its six-step "road map for healthy confrontation," are concise, thoughtful and original. Others (particularly in the later sections, where the book starts to run out of steam), such as "The Partnership Principle," are more like motivational talks and offer few practical takeaways. Each principle is introduced with two to three pages featuring a familiar figure—Abraham Lincoln, Barbara Walters, Ben Franklin, Angelina Jolie, etc.—or a personal story from the author's life. Maxwell concludes each principle with a page of discussion questions, which should prove useful since the book doesn't lend itself to a cover-to-cover read and is probably best swallowed one principle at a time, with some reflection in between.

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About the Author

John C. Maxwell is an internationally recognized leadership expert, speaker, and author who has sold over 12 million books. His organizations have trained more than one million leaders worldwide. Dr. Maxwell is the founder of Injoy Stewardship Services and EQUIP.

Users Review

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This Winning with People: Discover the People Principles that Work for You Every Time book is simply not ordinary book, you have it then the world is in your hands. The benefit you will get by reading this book is information inside this guide incredible fresh, you will get info which is getting deeper a person read a lot of information you will get. That Winning with People: Discover the People Principles that Work for You Every Time without we comprehend teach the one who reading it become critical in considering and analyzing. Don't end up being worry Winning with People: Discover the People Principles that Work for You Every Time can bring whenever you are and not make your carrier space or bookshelves' come to be full because you can have it in the lovely laptop even mobile phone. This Winning with People: Discover the People Principles that Work for You Every Time having good arrangement in word in addition to layout, so you will not experience uninterested in reading.

Debra Yarbrough:

Exactly why? Because this Winning with People: Discover the People Principles that Work for You Every Time is an unordinary book that the inside of the guide waiting for you to snap the item but latter it will zap you with the secret the item inside. Reading this book next to it was fantastic author who else write the book

in such amazing way makes the content interior easier to understand, entertaining method but still convey the meaning totally. So , it is good for you for not hesitating having this any longer or you going to regret it. This excellent book will give you a lot of benefits than the other book include such as help improving your skill and your critical thinking way. So , still want to delay having that book? If I were you I will go to the publication store hurriedly.

Heather Reader:

The book untitled Winning with People: Discover the People Principles that Work for You Every Time contain a lot of information on it. The writer explains her idea with easy method. The language is very clear to see all the people, so do not worry, you can easy to read it. The book was published by famous author. The author will take you in the new age of literary works. It is possible to read this book because you can please read on your smart phone, or model, so you can read the book throughout anywhere and anytime. If you want to buy the e-book, you can available their official web-site as well as order it. Have a nice study.

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