



# Fundamentals of Insurance Planning

By Kevin M. Lynch, Glenn E. Stevick Jr.



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Focuses on the role of planning for insurance needs. Covers basic concepts in risk management and insurance, insurance industry operations, legal principles pertaining to this industry, and regulation of insurers. Examines social insurance, life insurance and annuities, medical and disability income insurance, long-term care insurance, and personal property and liability insurance. Concludes with an overview of commercial property and liability insurance and a case study.

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